



Employee (f/m/d) wanted_

Senior International Sales (f/m/d)



Germany | Fulltime_

We are looking for an experienced international sales manager for our business outside the DACH region. You have drive, an entrepreneurial spirit, a strong passion for tech companies and a natural interest in sports and media?

Aisportswatch (AISW) is a leading sports tech company providing an automated AI-based production, streaming and analytical ecosystem for a multitude of sporting disciplines.

You are interested in digitalising sports grounds around the world and taking part in the AI revolution of how content is being exploited, please send us your CV.

Your mission_

- Shape and build AISW's global distribution strategy based on new and existing models
- Identify potential partners within different markets (e.g. clubs, leagues, (con)federations, governing bodies, media or production companies) and establish required cooperation models
- Pursue on the ground sales, negotiations and contract closures with designated partners

Your natural skills_

- Minimum 3 years working experience in the segments of sport production, sports rights, sports technology/analytics or other tech or data companies
- Proven track record of sales, network, the ability of running own accounts and growing business
- You combine analytical acumen with pragmatic execution and an ability to quickly understand and address heterogenous markets
- Highly motivated hands-on team player with an entrepreneurial mindset, thriving in a fast-paced environment
- Strong communication and project management skills
- Fluent in English and ideally German or another second language

Why us?_

We are a young, energetic and innovative team, just at the start of our intended journey. As such, we provide an environment with many opportunities as well as strong potential for growth and promotion. You will be able to assume immediate responsibility over multiple international leads and projects within one of the leading companies of the AI revolution in sports production. The AI industry is one of the fastest growing contemporary industries and will likely be offering a seminal and prosperous working environment and job opportunities over the next decades.

About AISW_

- _30 permanent employees
- _More than 450 livestreams per weekend
- _Over 23,000 broadcasts
- _500+ systems in Germany, USA, Switzerland, Austria, Luxembourg etc.
- _Sports (et al.) football, field and ice hockey, equestrian sports, basketball, handball and volleyball

Have we caught your attention? Please send us your CV: jobs@aisportswatch.com
We are looking forward to receiving your application!

AISW believes diversity is vital in order to create awesome and unifying product, customer and employee experiences. This starts with our team, accordingly we do not discriminate on race, religion, color, national origin, gender, sexual orientation, age, marital status, or any other element that makes you, you.